



Now is a great time to join Optimum! The high demand and growth of our state-of-the-art products and services has created exciting career opportunities throughout the company in Direct Sales as a **Residential Account Executive**.

Optimum is actively recruiting for **Residential Account Executives** for our sales office in Great Falls, MT!

We welcome self-motivated individuals to attend our Job Fair on:

Thursday, August 16th

Noon to 5pm

Great Falls Job Service

1018 7th Street South

Great Falls, MT 59405

Telephone (406) 791-5800

What we Offer:

Our team members enjoy:

- A friendly, fast-paced, professional environment working with leading-edge technology
- Excellent career-development opportunities and paid training/certification
- Convenient work schedule: Tues through Friday 12:00 pm – 9:00 pm and Saturday from 9:00 am – 6:00 pm
- Generous benefits package including coverage for Medical, Dental, and Vision. 401 (k), and Paid Time Off.
- Qualified applicants start with a Base Salary with **Unlimited** Earnings Potential!
- At 100% of goal you can earn \$80K

What You'll Contribute:

Successful candidates will:

- Sell cable and communication products and services (including Video, iO Digital, Optimum Online and Optimum Voice) to residential customers, utilizing excellent verbal communication skills while providing a superior customer experience
- Establish relationships with potential residential customers through the direct sale of cable and communications products and services while achieving revenue goals, subscriber growth and customer satisfaction.
- The ability to demonstrate professional salesmanship and the use of highly developed sales techniques and effective presentation skills.
- Possess a strong work ethic and sense of pride in working for a first-class company

At this Job Fair, applicants will be able to meet with our Sales Team to discuss these exciting opportunities.

Please visit our website at: www.cablevision.com

Or contact Stacey Hindman @406-839-9942